SCHEDULE 14A
Proxy Statement Pursuant to Section 14(a)
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## Cliffs Natural Resources Inc.

(Name of Registrant as Specified In Its Charter)

Casablanca Capital LP Donald G. Drapkin Douglas Taylor<br>Robert P. Fisher, Jr.<br>\section*{Celso Lourenco Goncalves} Joseph Rutkowski James S. Sawyer<br>Gabriel Stoliar

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## Exhibit A

## CASABLANCA CAPITAL

Supplemental Materials

July 2014

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CASABLANCA CAFITAL LP, DONALD G. DRAPKIN AND DOUGLAS TAYLOR (COULECTVELY, -CASABLANCA') HAVE RLED WTHH THE SECURITES AND EXCHANGE COMMIISSION (THE -SEC") A DEFINITIVE PROXY STATEMENT AND ACCOMPANYING FORM OF PROXY CARD TO BE USED IN CONNECTION WITH THE SOUICITATION OF PROXOES FROM STOCKHOLDERS OF CUFFS NATURAL RESOURCES INC. (THE 'COMPANY) IN CONNECTION WITH THE COMPANYS 2OI 4 ANNUAL MEETING OF STOCKHOLDERS. ALL STOCKHOLDERS OF THE COMPANY ARE ADVISED TO READ THE DEFINTIVE PROXY STATEMENT AND OTHER DOCUMENTS RELATED TO THE SOUCITATON OF PROXOS BY CASABLANCA. ROBERT P. FISHER, JR, CELSO LOURENCO GONCALVES, JOSEPH RUTKOWSKL, JAMESS. SAWYER AND GABRIEL STOUAR ICOUECTIVELY, THE 'PARTICIPANTS'I BECAUSE THEY CONTANIMPORTANT NFORIMATION, INCIUDING ADOTIONA INFORMATION RELATED TO THE PARTICIPANTS. THE DEFINITVE PROXY STATEMENT AND AN ACCOMPANYING PROXY CARD HAVE BEEN FURNISHED TO SOME OR ALL OF THE COMPANYS STOCXHOLDERS AND ARE, ALONG WTH OTHER REEVANT DOCUMENTS, AVALABLE AT NO CHARGE ONTHE SEC'S WEB SITE AT HTP.//WWW.SEC.GOV. IN ADDTION, OKAPI PARTNERS LLC, CASABLANCAS PROXY SOUCITOR, WLL PROVDECOPIES OF THE DEFINTIVEPROXY STATEMENT AND ACCOMPANYING PROXY CARO WTHOUT CHARGE UPON REQUEST BY CALUNG (212) 297-O720 OR TOU-FREE AT (877) 274-8654.

INFORMATIONABOUT THEPARTICIPANTS AND A DESCFIPTON OF THER DIRECT OR INDRECT INTERESTS BY SECURITY HOLDINGSIS CONTAINED INTHE DEFINIIVE PROXY STATEMENT ON SCHEDULE 14A FLED BY CASABLANCA WITH THE SEC ON JINE 122014 AND INTHE DEFINITIVE ADOITONAL MATERAALS ON SCHEDULE $14 A$ FILED BY CASABLANCA WTTH THE SEC ON JULY 1,2014 AND JULY 3,2014 . THIS DOCUMENT CAN PE OBTANED FREE OF CHARGE FROM THE SOURCES INDICATED ABOVE.

Casablanca's Board nominees are highly qualified...



Rip Fisher Former Goldman Sachs Head of Mining



Joseph Rutkowski Former Nucor EVP


Douglas Taylor Managing Partner and ClO , Casablanca
,
...and will bring much-needed skills to Cliffs' Board...

| Nominees | Skills They Will Bring to Cliffs |
| :---: | :---: |
| Lourenco Goncalves | - Provide proven CEO leadership <br> - Set and implement a focused strategy <br> - Establish an ownership culture aligned with shareholders |
| Rip Fisher | - Align executive compensation with shareholder value <br> - Provide M\&A and capital markets expertise |
| Joseph Rulkowski | - Instill capital discipline <br> - Identify core growth opportunities |
| James Sawyer | - Instill financial and strategic discipline <br> - Define best-in-class practices |
| Gabriel Stoliar | - Provide unparalleled knowledge of iron ore markets <br> - Advise on asset reconfiguration |
| Douglas Taylor | - Instill shareholder attitude in Board <br> - Provide strategic and transactional expertise |

...with deep experience across multiple disciplines

|  | Metals \& | Public | ompany Exp | erience | Financial/Iransactional Experience |  | Independence |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | Mining Experience | CEO | Other Executive | Board | Investment Banking | Principal Investing | $\begin{aligned} & \text { From } \\ & \text { Cliffs } \end{aligned}$ | From Casablanca |
| Lourenco Goncalves | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ |
| Rip Fisher | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Joseph Rutkowski | $\checkmark$ |  | $\checkmark$ |  |  |  | $\checkmark$ | $\checkmark$ |
| James Sawyer |  |  | $\checkmark$ |  |  |  | $\checkmark$ | $\checkmark$ |
| Gabriel Stoliar | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Douglas Taylor |  |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |

Lourenco Goncalves


- Mr. Goncalves served as Chairman of the Board, President and Chief Executive Officer of Metals USA Holdings Corp., a leading American manufacturer and processor of steel and other metals, from May 2006 through April 2013, and was President, Chief Executive Officer and a director of the company since February 2003
- Prior to Metals USA, Mr. Goncalves served as President and Chief Executive Officer of California Steel Industries, Inc. from March 1998 to February 2003
- From 1981 to 1998 he was employed by Companhia Siderúrgica Nacional ("CSN"), a leading steel and mining company in Brazil, where he held several positions in operations and sales
- From October 2011 until April 2014, Mr. Goncalves served as a board member of Ascometal SAS, a manufacturer of special steel headquartered in Paris, France
- Mr. Goncalves earned a Masters of Science degree in Metallurgical and Mining Engineering from the Federal University of Minas Gerais in Belo Horizonte, Brazil and a Bachelor's degree in Metallurgical Engineering from the Military Institute of Engineering in Rio de Janeiro, Brazil
- Mr. Goncalves' qualifications as director include his more than 30 years of experience in the metals and mining industries, and his extensive experience serving on the boards of directors in the United States and abroad


## Rip Fisher

- Mr. Fisher serves as the President and Chief Executive Officer of George F. Fisher, Inc., a private investment company that manages a portfolio of public and private investments, and has done so since 2002
- Mr. Fisher served in various positions with Goldman, Sachs \& Co., an American multinational investment banking firm, from 1982 until 2001, eventually serving as Managing Director and head of its Canadian Corporate Finance and Canadian Investment Banking units for eight years
- Mr. Fisher worked extensively with many of the leading North American metals and mining companies, and also served as the head of Goldman's Investment Banking Mining Group
- Mr. Fisher served as a director of CML HealthCare, Inc., a leading provider of private laboratory testing services, from 2010 until 2013
- Mr. Fisher served on CML's Audit and Corporate Governance Committees, and as the Chairman of CML's Human Resources Committee, Chief Executive Officer Search Committee and the Special Committee to consider strategic alternatives; during his term, Mr. Fisher's committees hired a new Chief Executive Officer, re-aligned management compensation plans, and the company was sold for a $49 \%$ premium to the public price
- Mr. Fisher currently serves as Vice President and Scholarship Committee Chair of Sailfish Point Foundation, a non-profit foundation, since 2012; he served as President of Westchester Youth Soccer League, a non-profit organization, from 2004 until 2011
- Mr. Fisher holds a Bachelor of Arts degree from Dartmouth College and a Master of Arts degree in Law and Diplomacy from Tufts University
- Mr. Fisher's qualifications as director include his vast experience in the investment and finance industries which included advising the boards of numerous public companies, and his previous directorship


## Joseph Rutkowski



- Mr. Rutkowski spent 21 years at Nucor Corporation ("Nucor"), the largest steel producer in the United States prior to his departure in 2010
- Mr. Rutkowski began his career with Nucor in 1989 at Nucor Cold Finish, a division of Nucor and the largest cold finished bar producer in North America
- He served as manager of melting and casting at the Nucor steel division from 1991 until 1992 and general manager of Nucor from 1992 until 1998
- He was promoted to Vice President in 1993 and Executive Vice President in 1998
- Mr. Rutkowski holds a Bachelor's of Science in Mechanics and Materials Science from Johns Hopkins University
- Mr. Rutkowski's qualifications as director include over 30 years of experience in the steel industry, including 12 years of service as an Executive Vice President of Nucor, a publicly traded Fortune 300 company
- Mr. Rutkowski currently serves as a Principal at Winyah Advisors LLC, a management consulting firm, and has served in this role since 2010

CASABLANCA CAPITAL

James Sawyer


- From 2000 until his retirement in December 2013, Mr. Sawyer served as the Chief Financial Officer of Praxair Inc., the largest industrial gases company in North and South America; he was also named as Executive Vice President of Praxair Inc. in November 2006
- Mr. Sawyer was listed as one of the 25 best Chief Financial Officers of 2012 by the Wall Street Journal; he was also named Senior Financial Officer of the year by Chemical Week magazine in 2003 and received the Institutional Investor Chief Financial Officer of the Year award in 2004
- Mr. Sawyer holds an undergraduate degree from Wesleyan University and a master's degree from the Sloan School of Management at the Massachusetts Institute of Technology


## Gabriel Stoliar



- Mr. Stoliar currently serves as managing parfner of Studio Investimentos, an asset management firm focused on Brazilian equities, where he has served since 2009
- Mr. Stoliar serves as Chairman of the board of directors at Tupy S.A., a publicly-traded foundry and casting company, and has done so since 2009
- Mr. Stoliar has also served on the boards of directors of Knijnik Engenharia Integrada, an engineering company, and LogZ Logistica Brasil S.A., a ports logistic company, since 2013 and 2011, respectively
- Mr. Stoliar previously served as the Chief Financial Officer and Head of Investor Relations and subsequently as Executive Director of Planning and Business Development at Vale S.A., a Brazilian multinational diversified metals and mining company, from 1997 until 2008
- He was an Executive Director at BNDES Participações from 1994 to 1997
- Mr. Stoliar holds a Bachelor's of Science in Industrial Engineering from the Universdade Federal do Rio de Janeiro, a post graduate degree in Production Engineering with focus in Industrial Projects and Transportation from the Universdade Federal do Rio de Janeiro and an Executive MBA from PDGSDE/ RJ
- Mr. Stoliar's qualifications as director include his vast experience in and relating to the metals and mining industries along with his extensive experience serving on various boards of directors

Douglas Taylor


- Mr. Taylor has served as Managing Partner and Co-Chief Investment Officer of Casablanca Capital LP, a hedge fund, since he co-founded it in 2010
- Prior to Casablanca, Mr. Taylor was a Managing Director at Lazard Freres \& Co. LLC, a leading financial advisory and asset management firm, from 2002 until 2010
- From 2000 until 2001, Mr. Taylor served as a Managing Director of Dresdner Kleinwort Benson, and from 1993 until 2000, he held various positions, including Managing Director at Wasserstein Perella, a global mergers and acquisitions advisory and investment firm, which was bought by Dresdner Bank
- Mr. Taylor began his investment banking career at Toronto Dominion Bank, a Canadian multinational banking and financial services corporation, where he served as Associate from 1990 until 1993
- From 2008 to 2010, Mr. Taylor was the Chief Financial Officer and director at Sapphire Industrials Corp., a blank check company formed for the purpose of effecting business combinations with one or more operating businesses
- Mr. Taylor holds a Bachelor of Arts degree in Economics from McGill University and a Master of Arts degree in International Affairs from Columbia University School of International and Public Affairs

